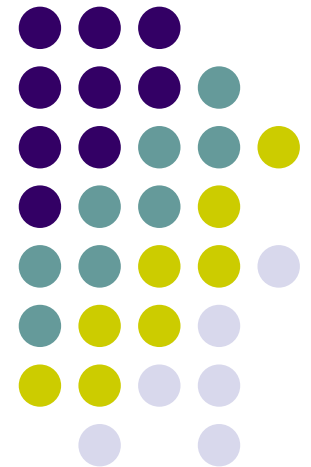


SP100 The Practice of Pathology in the Twenty First Century – Achieving Relevance in a Tidal Wave of Change

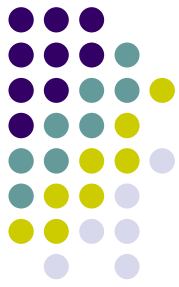
Steven I. Gutman, MD, FCAP

Director, Office of In Vitro Diagnostic Device Evaluation and Safety
Center for Devices and Radiological Health, FDA

“The only way to predict
the future is to create the
future”

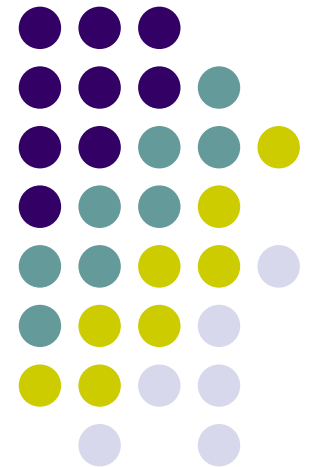


Urgency to Reconsider Path Forward as Pathologists



- Unabated increase in health care costs
- Compounding increase in new diagnostic technology
- Heightened interest in safety and quality of medical care
- Increased attention to decision making grounded in evidence based medicine

Unabated Increase in Health Care Costs

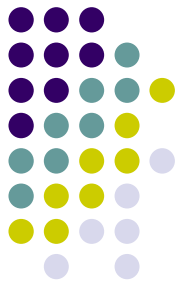


National Health Care Spending

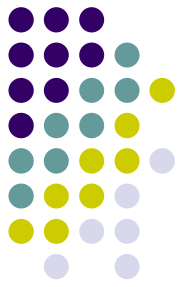


- 1960 -- \$28 billion
- 1970 -- \$75 billion
- 1980 -- \$255 billion
- 1990 -- \$717 billion
- 2000 -- \$1.36 trillion
- 2006 -- \$2.16 trillion

National Health Care Spending

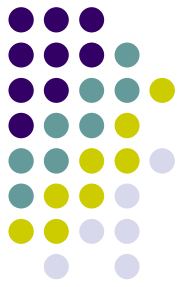


- 1960 – 5.2% GNP
- 1970 – 7.2%
- 1980 – 9.1%
- 1990 – 12.4%
- 2000 – 13.8%
- 2006 – 16.5%



Growth Factors

- Aging America
- 2007 – 30 million Americans over 65 (10%)
- 2030 – 72 million (20%)
- Raise health care spending by 25%

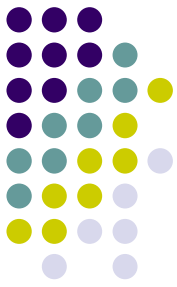


Growth Factors

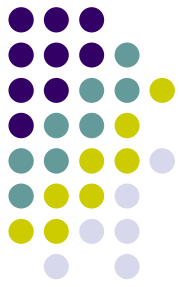
- Evolving Technology
- 2007 -- \$125 billion (7%)
- More people benefiting from technology (living longer with chronic disease)

Projection

- 2015 – \$4 trillion (20%)
- 2030 – 25%

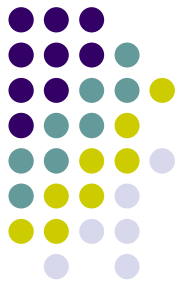


Spending Base



- 32% Households
- 26% Private business
- 22% Federal government
- 17% State and local government
- YOU (2004 -- \$6280 per person)

Are We Getting Our Money's Worth

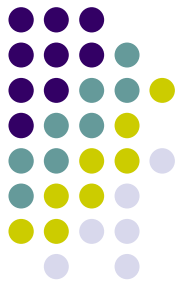


- US – 15%
- Switzerland – 10.9%
- Germany – 10.7%
- Canada – 9.7%
- France – 9.5%



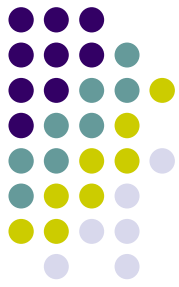
Metrics

- Access -- 45 million uninsured
- Infant mortality – 28th
- Adult longevity – good but no cigar
- Balance between preventive and end of life care out of kilter



RAND Health Study (2004)

- 4612 adults in 12 cities
- Evaluated 439 quality of care indicators for 30 indicators of disease prevention or treatment
- Good methodology for indicators – literature reviews and Delphi techniques
- Good methodology for evaluation – duplicate chart audits by trained nurses, supplemented by interviews



RAND Health Study

- Acute and chronic conditions; preventive care
- Screening, diagnosis, treatment, follow-up
- Participants received 55% of recommended care



Lab Industry

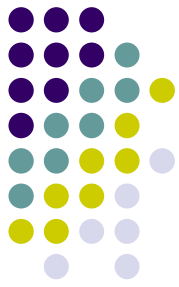
- \$30 to \$50 billion
- 10 billion tests/year
- 33 tests, American
- 2.5% or less of the big picture



Lab Industry

- Disproportionate punch – 70 to 80% of medical decision making
- High investment rate – 35%
- Growing recognition as quality measures

New Technology -- FDA Vantage Point



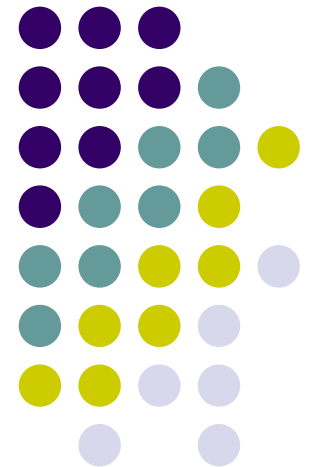
- Not an explosive growth but slow and steady incremental growth
- Improvements in existing technology
- Cutting edge new technology
- Like compound interest, growth although not exponential will be surprising



Industry Projections

- Overall 5.1% yearly growth over next 5 years from \$15.2 to 19.5 billion
- Chemistry 4% growth (\$ 6.7 billion)
- Immunoassays 5.3% (\$ 5.3 billion)
- Nucleic acid tests 10.4% (\$ 2.3 billion)

New Technology – Dual Edge Sword – costs and quality and costs



Laboratory Technology – Impact on Efficiency



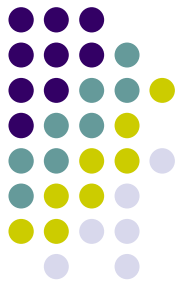
- Biomarkers and tools for personalized medicine
- Biomarkers and tools for improved (faster and more accurate) diagnosis – infection based
- Improved diagnostic device design – better reagents, better instruments, better software
- Novel new technology

Biomarkers for Personalized Medicine



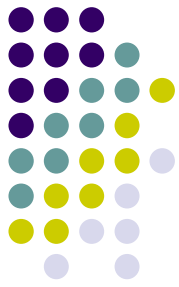
- April 14, 2003 – complete sequencing of human genome
- NIH Road Map
- FDA Critical Path
- HHS Personalized Medicine

Biomarkers – Patient Based



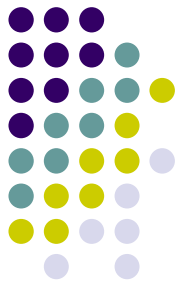
- Tailored but old fashioned choices
- Diagnosis
- Prognosis
- Monitoring
- Treatment selection

Biomarker Tailored Treatment

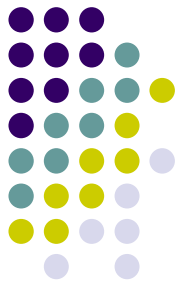


- Preventive care – identification of at risk patients (genes, proteins, metabolites)
- More effective treatments – identification of patients likely to respond to a specific selected treatment (her 2 testing model)
- Safer treatments – identification of patients likely to exhibit adverse reactions (SAE consortium)

Biomarkers – Patient Based



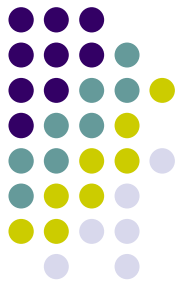
- When drug becomes linked to diagnostic; drug effectiveness becomes a prisoner to the diagnostic (unsettling to colleagues in drugs)
- Laboratorians become drug doctors
- Not your father's Oldsmobile



Biomarkers

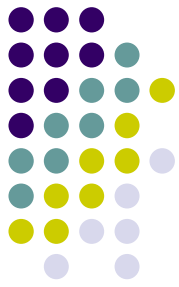
- More heat than light BUT there is real spirit here
- Does not have to be particularly exotic – troponin
- Can be exotic – expression array with IVDMIA features -- MammaPrint

Multiple Marker Technology



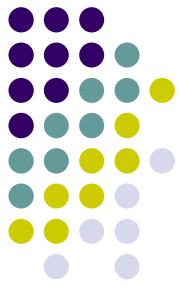
- Swear by FDA – facile reviews
- Swear at FDA – over or under regulation
- Pipeline is busting
- More than 200 new tests from Alzheimer's Disease to transplant rejection

Biomarkers – Infection Based



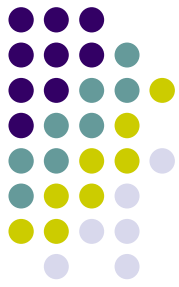
- Molecular diagnostics in search of microorganisms – chips and panels for broad detection of infectious diseases
- Don't discount immunoassays – HIV to malaria – performance is amazing
- Profound impact on public health (ordinary, emerging, and biothreat pathogens)

Improved Diagnostic Device Design



- Lab systems get better and better
- Central lab devices with quick performance on small samples with improving quality and quality control (EQC)
- Potential for point of care tests that do meet CLIA waiver requirements (POC)
- Potential for home use products

Improved Diagnostic Device Design



- Central lab devices with quick performance on small samples with improving quality and quality control (EQC)
- TAT should be easier target -- recalcitrant core overhead (transport, centrifugation, etc.)
- EQC will be a practice challenge – is it on the radar screen

Improved Diagnostic Device Design

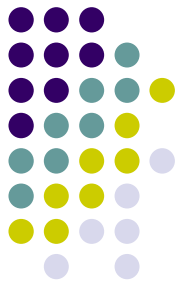


- Point of care laboratory
- Core issue – performance versus access
- Evidence based medicine guidelines (2007) --the National Academy of Clinical Biochemistry
- Cost effectiveness studies



Value Added

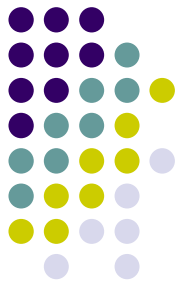
- Activated partial thromboplastin time
- Prothrombin time
- Activated clotting time
- Arterial blood gases
- Group A strep
- Wet mounts for Trichimonas



Not Well Advised

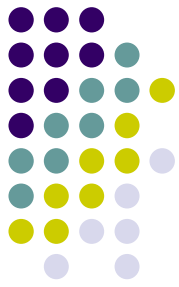
- Transcutaneous bilirubin
- Fructosamine
- Blood ketones
- Urine albumins
- Drugs of abuse
- Renal function tests

Jury's Out



- Cardiac biomarkers*
- Group B strep
- Influenza
- HIV
- BV
- hCG

Improved Diagnostic Device Design



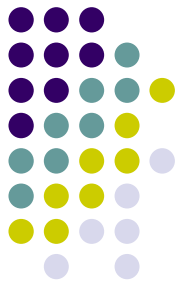
- Potential for home use products – blood drawing and interpretation not technology are limiting factors
- Growth will be slow
- Consumer awareness and activism may not be so slow



Lewandrowski (2003)

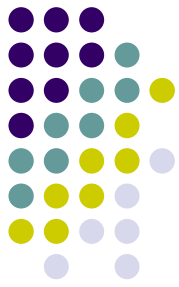
- “One result of the consumer phenomenon is that patients may learn of new diagnostic tests in the lay press or on the Internet.... Few physicians can resist the demands of a well-educated patient.”

Novel New Technologies

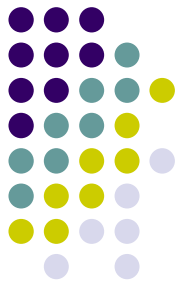


- Continuous glucose meters
- Breath tests
- Artificial intelligence or neural networks

Novel New Technologies



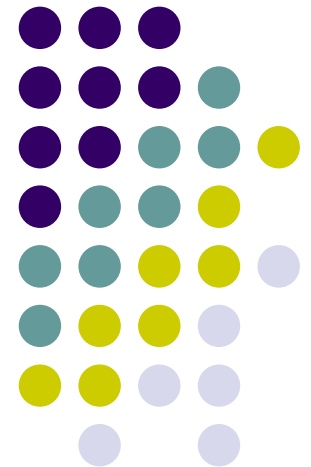
- Noninvasive testing -- extreme scenario; patient in a box, scan, diagnose
- Noninvasive testing – dramatic scenarios
 - MRI spectroscopy to predict prostate cancer biology
 - Light spectroscopy for pancreatic cancer



Growing Arsenal

- Challenge of menu selection
- Interpretative challenge
- Potential to be a cornerstone in change in medicine
- Lower costs – faster better decisions
- Improve quality – faster better decisions
- Lead to better outcomes

Heightened Interest in Safety and Quality



Patient Safety



- Not new issue (CAP 1946)
- Not new issue to medicine -- JCAHO
- Institute of Medicine – 1999

Patient Safety

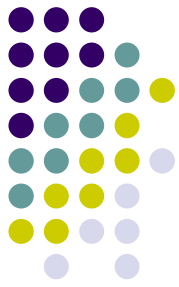


- To Err is Human
- 98,000 deaths per year
- One million injuries
- Galvanized health care community
- 50% reduction in 5 years

Laboratory Interest -- dual

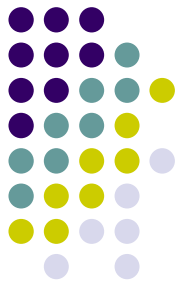


- Errors in testing – impact on patients
- Use of testing to measure quality of cares – defining, capturing, minimizing health care system errors



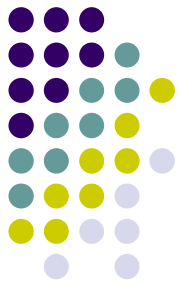
Errors in Testing

- Small but growing literature
- Lack of consistent language and methodologies
- Variable, method dependent reports on error rate



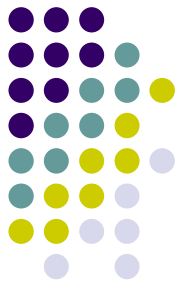
Errors in Testing

- Complaint based data -- .05%
- Total system audits -- .47%
- Process reviews (blood bank) -- 5%
- Process reviews – blinded secondary evaluation (anatomic pathology) – 4%



Errors in Testing

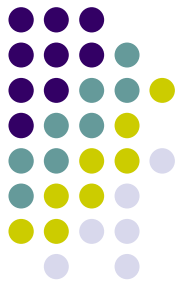
- Preanalytical – 41% to 68%
- Analytical – 4% to 13%
- Postanalytical – 18% to 55%



Errors in Testing

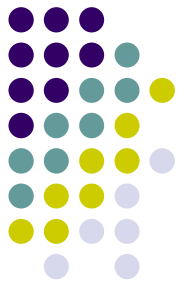
- Numbers are low – percentage (.05%)
- Numbers are high – volume effect (500,000 errors; 50,000 adverse events/year)
- Not competitive with best in other industries -- airlines

Errors in Testing -- Analytical



- Analytical performance overall is robust
- Labs have most control
- Labs have most regulation – CLIA, FDA for approved devices

Errors in Testing -- Analytical

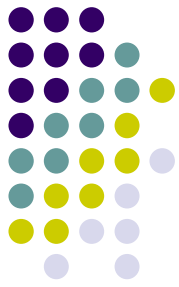


- FDA tries to provide transparency
- www.fda.gov/cdrh/oivd

Errors in Testing -- Analytical



- Begs the issue of inherent quality of tests
- Good and getting better BUT
- Major problem is lack of standardization and traceability (commutability)
- To some extent routed in FDA law



Errors in Testing

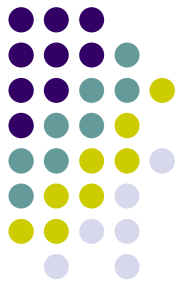
- FDA regulations allow for equivalence based (new products “substantially equivalent” to predicates)
- FDA regulations allow for safety and effectiveness but each on independent and non-connecting merits



Inherent Quality of Tests

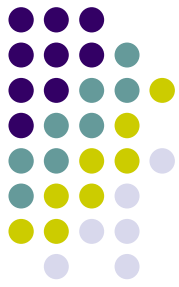
- Lack of commutability
- PSA (all tumor markers)
- Troponin (all cardiac markers)
- Prothrombin times (all coagulation monitors)
- D-Dimers
- Glucose meters

Inherent Quality of Tests



- Interferences – specificity
- Measurement of free hormones or steroid hormones at low concentrations

Preanalytical Errors -- Traditional



- Obtaining appropriate clinical information
- Proper patient preparation
- Proper collection
- Proper sample handling

Preanalytical Errors – Customer Oriented



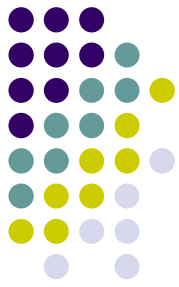
- Patient satisfaction
- Professional staff satisfaction
- User friendly order forms/formats
- Test collection access

Postanalytical Errors -- Traditional



- Verifying lab results
- Reporting values

Postanalytical Errors – Customer Oriented



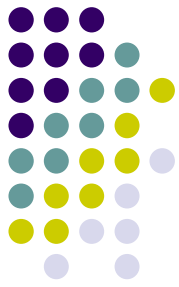
- Communication
- Reporting of critical values
- Reporting of relevant reference ranges
- Interpretative guidelines
- Customer satisfaction



CAP Tools

- Proficiency testing
- I and A program
- Q-Probes
- Q-Tech
- Consensus conferences
- Protocol standards

CAP Tools: Three Formal Reviews



- Novis – 2004
- Stankovic -- 2004
- Howanitz – 2005
- Broad scope (total life cycle of testing)
- Variable findings
- Mimic literature

Three Outlines for Addressing Errors



- Novis – 2004
- Elin – 2004
- Howanitz – 2005

Novis Approach (2004): Detecting and Preventing Errors



- Very general
- Benchmark
- Two complementary general strategies

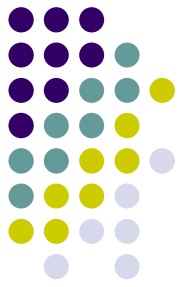


Prevent the Occurrence of Errors

- Educate healthcare workers
- Motivate healthcare workers
- Develop written policies and protocols
- Documentation
- Simplification

Accept Error

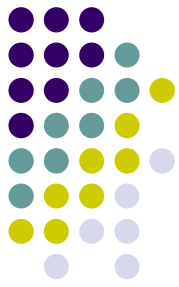
- Introduce redundancy
- Use of error detection systems
- Tools for continuous monitoring



Not Mutually Exclusive

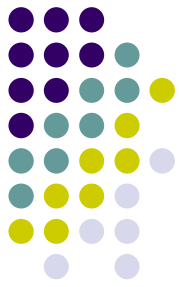


Elin (2004) – Errors in Lab Medicine (General but Explicit)



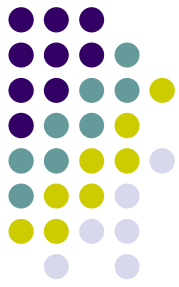
- Establish CQI programs
- Have a user-friendly computer system that facilitates ordering
- Develop a quality wristband policy and use bar codes
- Establish quality programs for education and competency

Elin – General but Explicit Criteria



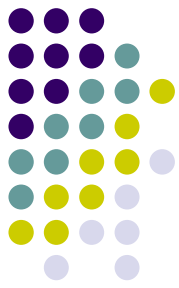
- Use automated systems where feasibility; favor those with error reduction systems
- Error detection in patient reports in all departments
- Policies and procedures for abnormal report reporting and consultation

Howanitz (2005): Practical Lessons for Safety



- **Entire Lab**
- Customer satisfaction
- Critical value reporting
- Patient identification
- Proficiency testing

Howanitz – Identify Critical Performance Measures



- **Two or more labs**
- Specimen rejection
- Turnaround times

Howanitz – Identify Critical Performance Measures

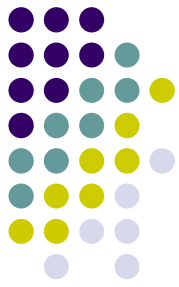


- **Lab specific**
- Blood product wastage
- Blood culture contamination

Not all inclusive

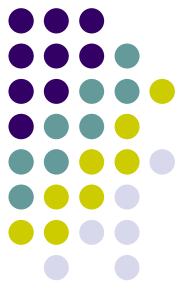
- Probe other areas





Broadest View

- Laboratory errors may be defined as any defect from ordering tests to reporting results and appropriately interpreting and reacting to these
- “Pre-pre” and “post-post” analytical error (Laposata 2007)



Broadest View

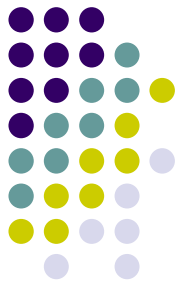
- Broad perception misuse of existing technology (overuse and under use)
- Problem in ordering and interpreting tests
- Well established perception with existing tests
- Likelihood to blossom with wild new tests
- Brain to brain information gap

Zieve (1966) – Misinterpretation of Lab Tests by Clinicians



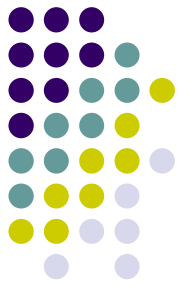
- Over interpretation of test values
- Unfamiliarity with physiology factors affecting tests
- Unawareness of extraneous factors that influence tests
- Unawareness of distribution of normal
- Uncritical acceptance of published opinions

Eisenberg (1981) – Cost Containment and MD Behavior



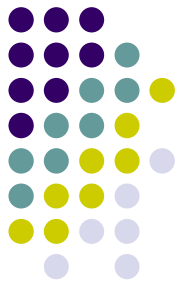
- Education
- Peer review
- Administrative changes *
- Participation in decision making
- Penalties and rewards

Van Walraven (1998) – Do We Know Inappropriate Lab Use?



- Review of 137 papers (44 used)
- Implicit criteria – 11
- Explicit criteria – 33
- Range 4.5 to 90%
- Critical for good care and performance
- Need more vigorous methodology

Solomon (1998) – Techniques to Improve Use of Diagnostic Tests



- Review of 102 papers (49 used)
- Application of a 38 point methodology scale
- Evaluation of education, guideline development and use, audits, economic incentives
- Emphasis on behavior modification
- Need more vigorous methodology

Winkelman (1984) -- Misuse – Misdirected Target



- Methodologies are poor
- Piecing together facts is difficult
- Fixed costs tend to break the bank
- 10% decrease in tests – 4% decrease in costs
- 50% decrease in tests – 22% decrease in costs



Misuse -- Misdirected

- May be false gold – test cost is the tip of the ice burg
- Need to focus on the gold mine – patient decision making
- Cannot underestimate the harm in excess testing



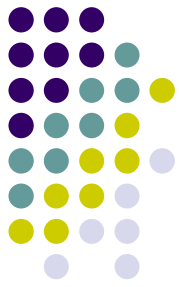
Misuse

- Effect of false positive – Ulysses syndrome
- Labs using 2 SD reference ranges – 5%
- Iatrogenic anemia
- Delays in actual disease detection
- Emotional impact
- Work impact



Broadest View -- Kind

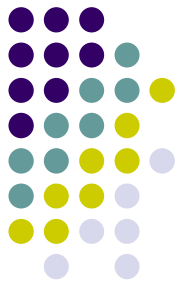
- Pathologists like to tend their own gardens
- Focus on technology of new (and old tests) and not use
- Connectivity between pathologists and user (both pre and post analytical) in general is suboptimal



Broadest View -- Blunt

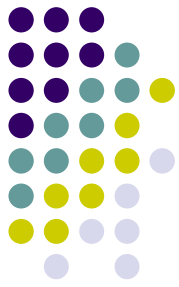
- Abrogation of responsibility, broken chain from pathologist to patient
- Converted lab work into commodities not services
- Generate mentality labs are like cafeterias, subject to sub-contract, consolidation, use of prepackaged foods

Misuse Issue: Under Use and Value



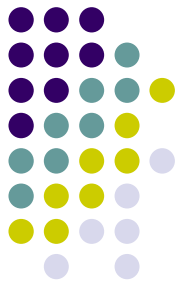
- Potassium
- Creatinine
- Troponin
- Tests for drug monitoring
- LFTs with Troglitazone (response to an FDA warning)

RAND Health Study (2004)



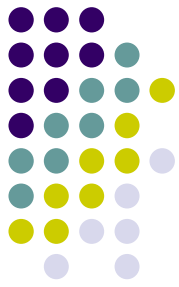
- Not exotic tests
- Theophylline – 62% under use
- Potassium – 22% under use
- FOBT – 72% under use
- HBA1C – 42% under use
- Lipid tests – 42% under use

Health Plan Employer Data and Information Set (HEDIS) (2004)



- National Committee for Quality Assurance
- Popular in managed care settings
- 26 effectiveness of care quality measures
- 6 are diagnostics

Health Plan Employer Data and Information Set



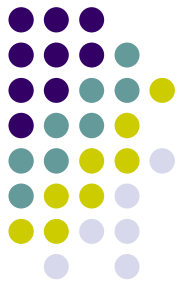
- Cholesterol management – 49% under use; \$87 million
- FOBT or colonoscopy – 52% under use; \$191 million
- HBA1C – 20% under use; \$573 million

Cost Effectiveness



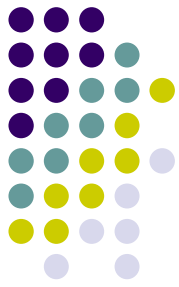
- Troponin
- Her 2/herceptin
- Point of care for infectious diseases – various modeling to elucidate test or treat decisions

Plebani (1999) – The Importance of Laboratory Reasoning



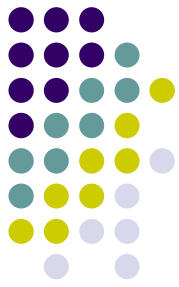
- The classical-technology approach
 - Objectives
 - Challenges
- The pathophysiology-based approach
 - Objectives
 - Challenges
- Both are needed

Hernandez (2003) -- Cost Effectiveness of Laboratory Testing



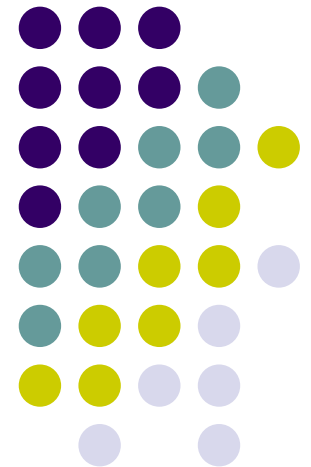
- Excellent road maps (cited)
- Paucity of high quality studies
- Pfister expository model for test assessment
 - Assay performance
 - Epidemiology of disease (prevalence and spectrum)
 - Cost of the test

Cost Effectiveness of Laboratory Testing



- Differing physician practices
- Importance of total costs which can eclipse importance of test costs
- Need to understand patient outcomes

Evidence Based Medicine



Evidence Based Medicine



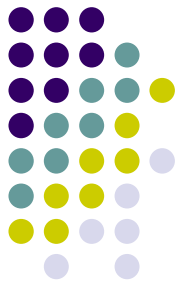
- Sackett definition (2001): The conscientious, explicit and judicious use of current best evidence in making decisions about the care of patients

Missing Ingredient – test value to system



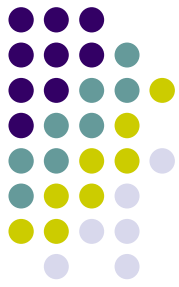
- Evidence based medicine
- Lab practice is highly empirical
- Seminal articles

Fryback and Thornbury (1991) – The Efficacy of Dx Imaging



- Technical efficacy (correct analytical signal)
- Diagnostic accuracy efficacy (correct clinical signal)
- Diagnostic thinking efficacy (impact on decision making)
- Therapeutic efficacy (impact on therapy)
- Patient outcome efficacy (impact on outcome)
- Societal efficacy (public health good)

Reid (1995) – Use of Methodological Standards

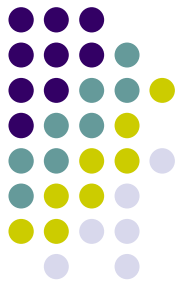


- Spectrum bias
- Subgroup analysis
- Workup bias
- Review bias
- Precision of results
- Indeterminate results
- Test reproducibility

FDA: Test Evaluation Not Easy



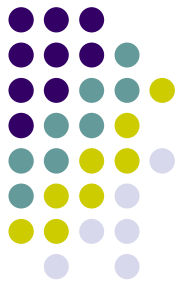
- Sampling bias
- Spectrum bias
- Verification bias
- Missing data
- Discrepancy resolution
- Identifying yardstick of truth (gold standard)



STARD Initiative (2003)

- 25 item checklist
- Abstract
- Introduction
- Methods
- Results
- Discussion

Formula – American Cancer Society (2005)



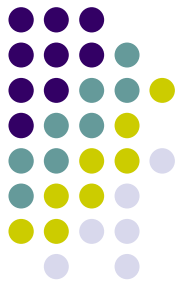
- There must be good evidence that each test or procedure recommended is medically effective
- The medical benefits must outweigh risks
- The cost must be reasonable compared with expected benefits
- The recommended actions must be practical and feasible

Marchevsky (2005) -- Approach to Testing

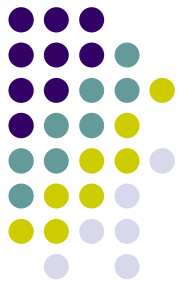


- Formulation of specific diagnostic question
- Search for specific scientific literature
- Critical appraisal of the evidence
- Incorporation of “best evidence” from several “reliable sources” with personal clinical experience for development of rules
- Evaluation of effectiveness/efficiency of recommendations

Wick (2005)– Evidence Based Principles and Practices In Path



- Explicit examples
- Sacred cows
- Magical thinking



Knowledge is Power

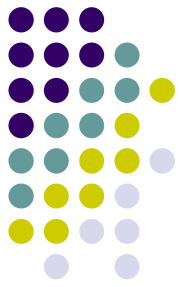
- Who will make decisions
- Third party payers
- Architects of practice guidelines
- Health care providers
- Patients (advocates)
- Pathologists

Challenge to Pathologists # 1



- How to address lab quality
- Paradigm is work on EP 22 and 23
- Transfer of assignment of QC responsibility from government (CMS) to laboratorians
- Well grounded; challenge in the execution

EP 22 –Manufacturer’s Risk Mitigation Information



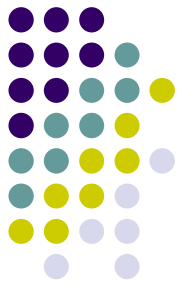
- Document on product design
- Risk assessment
- Strengths of the product including built-in process or internal controls
- Information to understand strengths and weaknesses of test system at hand
- Proposed draft

EP 23– Lab QC Protocols



- Laboratory user document
- Assess unique lab needs based on stability of environment, competence of operators, performance needs of health care providers
- Match with information in EP 22
- Make informed QC decisions*
- EQC belongs to the lab (cost, quality, liability)
- Proposed draft

Challenge to Pathologists #2



- How to navigate new technology and help ensure proper use
- Companies always have reached out to clinicians to make end runs
- Now more than ever
- Reports use of esoteric tests (nature of tests changing fast) on the rise
- If you build it, they will come

Challenge to Pathologists



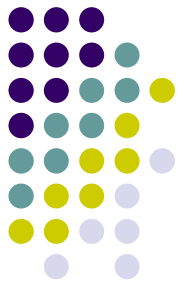
- Pathologists must keep up with technology
- Pathologists must become educators and gate keepers
- Pathologist must assert themselves as critical part of the diagnostic process in patient care
- Alternative option is to lose the farm*

Challenge to Pathologists #3



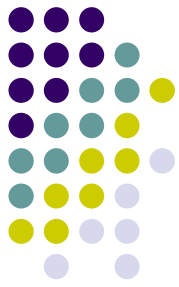
- When and how to support portable technology
- How to exploit in health care systems
- How to address competitively
- How to make laboratory selection choices

Role of Pathologist, Diverse but Overlapping Models



- Schwartz – 1992 (optimistic prescient vision)
- Laposato – 1994 (workman like recommendations)
- Plebani – 2002 (impassioned diatribe)
- Lewandrowksi – 2003 (enunciation of gatekeeper role)

Schwarz (1992) – What Will the Pathologist be Doing in 2001?



- The pathologist must learn how to be flexible and how to adapt rapidly to marked changes in the work environment
- The pathologist must be an excellent communicator
- The pathologist must be a leader and know how to motivate people
- The pathologist must remain as a responsible educational link between clinical medicine and basic science

Schwarz - What Will the Pathologist be Doing in 2001?



- The pathologist must love acquiring new knowledge and sharing new knowledge
- The pathologist must understand information systems
- The pathologists must be knowledgeable in the use of management tools and recognize their importance
- The pathologist must function in team or groups
- The pathologist must be a people person

Laposato (1994) -- What Many of Us Are Doing or Should Be Doing



- Provision of clinical information through microscopic review, interpretation of tests, evaluation of patients
- Control of clinical laboratory utilization through clinician initiated request or triggers of lab send-outs, unusual orders, or inappropriate orders
- Performance of quality assurance activities

Plebano (2002) – Charting the Course of Medical Laboratories



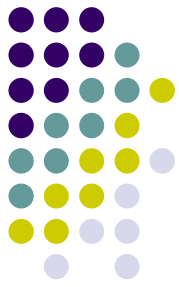
- Selection of methods based on quality specifications and practice needs
- Setting and monitoring total allowable error and measures for QC and QA
- Assessing role in improving system performance
- Performing regular clinical audits directed at improving outcomes

Plebano – Charting the Course of Medical Laboratories



- Adopting objective interpretation criteria
- Using patient –specific narrative interpretations
- Participating in the shift to preventive care
- Using practice based medicine for decision making to establish menu of tests

Lewandrowski (2003) –Managing Utilization of New Dx Tests



- Best interest of patient
- Actively solicit opinions of others
- Project a team-oriented approach
- Develop organizational skills
- Maintain and expand your fund of medical knowledge

Lewandrowski – Managing Utilization of New Dx Tests



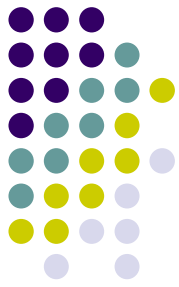
- Maintain persistence, execution and follow-through
- Be prepared to negotiate deals and seek win-win arrangements
- Learn how to close a deal
- Be humble. Admit when you are wrong or lack knowledge
- Good ideas are useless without execution

Good News for Pathologists

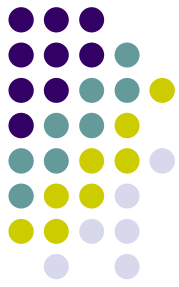


- Opportunity to apply unique knowledge
- Opportunity to apply unique intersection of information (multiple tests to laboratory)
- Opportunity to leverage two august traditions – anatomic and clinical pathology into a discipline in which the sum is greater than the parts
- Pathologists must leave their gardens and both metaphorically and literally go to the bedside

Bad News -- Everyone Is Interested



- Non-pathologists MD's (usually specialty based)
- PhD's (usually well trained in niche subjects and well versed in niche)
- Med techs, nurses, other health care professionals
- Businessmen usually with a bottom eye on the dollar but often with clever and interesting science and marketing
- Pathologists must be activists



Preparing For the Charge

- Institutions will need to be ready with programming (CAP is well positioned*)
- Educational programs will need to be attentive to menu of educational needs*
- Individuals will have to do what physicians are supposed to do – be perpetual learners and also leaders*



The Straight Facts

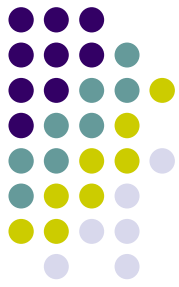
- IVD industry slow to promote value base for competitive reimbursement
- Pathologists slow to lead in use of lab tests and to demonstrate how lab tests can impact patient safety, total costs, and health care outcomes
- Pathology as science, art, political science!
- Exploit the skills that have made control of analytical processes so successful

Frost-like View



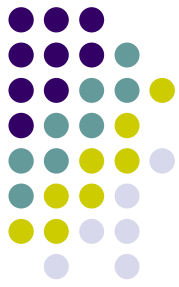
“I shall be telling this with a sigh
Somewhere age and ages hence;
Two roads diverged in a wood and I ---
I took the one less traveled by
And that has made all the difference”

The Future is Ours



- CAP conference
- CAP tools
- FDA tools
- CLSI tools
- Flourishing literature

Lundberg (1998) -- The Need for an Outcomes Research Agenda



- “The real reasons for laboratory testing should be to improve the outcome for the patient’s or the public’s health. The time has come to develop a solid *research* agenda to measure and monitor these vitally important outcomes and to change practices when indicated by the results.”